

### Average cost for the sale of a leasehold residential property.

Our fees cover all the usual work required to complete the sale of your home – this includes preparing all necessary documentation (contract, transfer etc), dealing with any reasonable and relevant queries raised by the purchaser and redeeming your mortgage. For further information see our guides section [here](#).

What follows is a breakdown of our fees in respect of an average sale (with a mortgage) in our average range of £300,000. Most of the figures will be known at the time of providing you with a written conveyancing estimate but some information can vary from property to property. We will point these out to you and provide useful links where appropriate after the breakdown.

Unless stated otherwise all figures are inclusive of VAT.

<b>Our fees</b>	<b>£</b>
Basic legal fee	900.00
Leasehold supplement	180.00
Admin for indemnity insurance	72.00
Electronic money transfer fee	48.00 (each transfer)
Admin for compulsory ID check	24.00
Fee for mortgage redemption work*	<u>60.00</u>
<b>Subtotal</b>	<b>1284.00</b>
<b>Disbursements**</b>	
Land Registry office copies	<u>7.20 (no VAT)</u>
<b>Grand Total</b>	<b>1291.20</b>

In summary our fees for an average sale with a mortgage are £1284.00 inclusive of VAT. The amount we will have to pay out on your behalf to 3<sup>rd</sup> parties is £7.20.

\*If there is no mortgage this fee will not apply.

\*\*These are costs related to your matter that are payable to 3<sup>rd</sup> parties such as Land Registry fees. We handle the payment of disbursements on your behalf to ensure a smoother process. Every property is different so this general information cannot cover every scenario. Even when giving you a written conveyancing estimate certain information may still be unknown, for example, any management or other fees in respect of freehold or leasehold property, the fees charged by freeholders, management

companies and their solicitors for the preparation or approval of essential documentation. There are certain disbursements which will be set out in the individual lease relating to the property. We will update you on the specific fees upon receipt and review of the lease.

You should also be aware that ground rent and service charge is likely to apply throughout your ownership of the property any amounts due to cover your period of ownership or any arrears will need to be cleared. We will confirm the ground rent and the anticipated service charges soon as we receive this information.

Due to the size of our organisation we do have good working relationships with a number of estate agents. You may or may not have been referred to us by an agent. If you have then we may pay a referral fee to them. We pay this fee ourselves since we are anxious to ensure that the fees we charge you remain competitive. The amount we pay does not affect what you pay us. If you ask for a written conveyancing estimate we will then know if a referral fee is payable and the amount of the fee will be given within the estimate.

### **How long will the process take?**

This is probably one of the most commonly asked questions. Unfortunately there is no concise answer. In our experience a typical transaction will take around 8 – 12 weeks. It does, however, depend on a number of factors some of which may not even be known until your transaction commences. It can be quicker or slower depending on the parties in the chain. If there is a chain then the transaction is likely to move in line with the slowest person in the chain. If there are unforeseen technical difficulties then these will need to be resolved in order for the matter to proceed. If this is the case then additional costs may be charged but, rest assured, should this situation arise you will be informed and asked to agree to the additional charges before proceeding. This eventuality is quite unusual and in the vast majority of matters the initial conveyancing estimate you receive will be the costs you pay.

### **What is not included?**

We deal with the legal process of buying and selling residential properties. Please see our guides which will give you an outline the steps that are taken. Our area of expertise does not extend to all possible scenarios within a residential conveyancing transaction. A non-exhaustive or exclusive list of the things that we would generally not advise on (and which is therefore not part of the service you will pay for) is as follows:

Advice in respect of non-standard Stamp Duty/Land Tax.

The advice in respect of Capital Gains Tax or other financial liabilities arising as result of the transaction.

Advising on condition, planning, environmental and financial issues.

Negotiating in respect of price or fixtures and fittings.

Becoming involved in contentious matters such as disputes relating to condition, contents, fixtures and fittings, utilities, services, management charges and seller misrepresentation.